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Russia steps in to fill gaps in Chinese supply as availability of tropical wood declines

This month's review of the international trade in tropical hardwood indicates that the overall trade in tropical hardwood logs remains in continual decline, with further emphasis on domestic processing in Southeast Asian and African supplier countries. Furthermore, indications are that increased trade between Russia and China is helping to decrease China's dependence on tropical log imports for its burgeoning plywood industry. Meanwhile, the overall trade in tropical sawn lumber and plywood grew in 2004, although there were important changes in production and consumption levels.*

Tropical hardwood logs

Overall, tropical hardwood log production amongst the ITTO members is estimated to have fallen slightly during 2004, as compared to the previous year, from roughly 135 million m³ to 134 million m³. While log production in Africa and Southeast Asia was down by 9% and 6% respectively in 2004, this was partly offset by a significant increase in log production in Brazil. However it must be stressed that much of the production data is highly speculative.

Figures for Brazil are particularly uncertain. In recent years Brazil's production of hardwood logs has been variably estimated at between 30 and 60 million m³ per year, the uncertainty largely a reflection of the Amazonian industry's dependence on wood from conversion forests. ITTO quotes a relatively low estimate of 30 million m³ for Brazilian production in 2004. However we speculate that this probably under-estimates the true level of production, suggesting a figure closer to 35 million m³. Recent satellite images indicate that the rate of forest conversion in the Brazilian Amazon increased last year, boosted by infra-structure development projects and in response to strong demand for commercial cash crops. Demand for Brazilian wood was also improving last year, both in the domestic market and overseas. It is true that legal requirements for commercial forestry operations have become

progressively tighter and more complicated in Brazil in recent times, while the ban on the mahogany trade is more strictly enforced. However, some reports suggest that this increase in legislation on commercial forestry operations is only encouraging more forest conversion, since it has made forestry even less economically competitive compared to commercial cash cropping.

The real level of harvesting in Indonesia is equally uncertain. A recent study by the Ministry of Forestry and the German aid agency GTZ compares the official log production data with that calculated on the basis of estimated production of sawn lumber and plywood. Official log production data, which draws on logging licenses is-

►2

**Note this analysis is based on data drawn from a review just published by the International Tropical Timber Organisation (ITTO), amended to include more recent and more accurate data from a range of sources notably ATIBT and Eurostat. It covers all member countries of the ITTO which account for the vast majority of the global trade in tropical hardwood products. ITTO's review is available at www.itto.or.jp*

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Editorial - rubbish numbers

One fact stands out when undertaking our usual summer review of the previous year's hardwood production and trade statistics. That is the appalling quality of the data. It is quite clear that nobody really has any idea of the volume of logs harvested every year - let alone the volume converted to lumber, plywood or veneers - across vast swathes of the world's forests. Brazilian production is variously estimated at between 30 million and 60 million m³. Indonesian log production may be anywhere between 30 million and 70 million m³.

Nor should those of us living in rich western countries feel smug. To understand that this is a global phenomena, one only need compare the 2004 data on sawn hardwood production for Romania and Germany supplied by the UNECE Timber Committee (respectively 1.78 million m³ and 1.4 million m³) with that compiled by the European Organisation of Sawmillers (respectively 1.28 million m³ and 1.1 million m³).

This lack of reliable data is a huge problem for the international forest sector - perhaps even it's biggest problem. Businesses cannot plan ahead effectively because they do not know the likely availability of supply from one month to the next, let alone in 12 months time. Multi-million dollar investment decisions are made on the basis of incomplete - even erroneous - information. Com-

pany efforts to set prices are a lottery. So where does the problem lie. It doesn't seem fair to blame the secretariats of UN bodies like ITTO, FAO and UNECE Timber Committee that are charged with gathering the data. They do their best with the rubbish numbers regularly served up by national correspondents. These UN bodies seem underfunded and lack power to force national governments to improve and standardise their information provision. In response to their request for information to compile the tropical trade review last year, ITTO received only 14 "good responses" from national correspondents in 59 ITTO member countries. 6 countries didn't even bother to respond. The remainder provided incomplete or erroneous information. If the UN bodies are to be blamed, it is for their part in maintaining the pretence that there is reliable information available.

A larger share of the responsibility for the failure of information lies with national and state government departments charged with regulating forest assets. Indeed, it is hard to imagine how these same departments can be effective regulators if so few are able - or willing - to provide accurate information on the real volume of wood harvested and processed each year.

Rupert Oliver

Tropical hardwood log review



sued, suggests that total log production in the country declined from a peak of 28 million in 1997 to around 8 million m³ in 2002. However, calculations based on log equivalent volumes of processed wood products in Indonesia suggest harvesting may have actually increased from 38 million m³ to around 50 million m³ during the same period. The difference reflects the increasing level of unregulated and illegal logging in the country with the collapse of government central control following the fall of the Suhartoregime in 1998. In our figures, we speculate that Indonesia's production of hardwood logs has dropped by perhaps 10% since 2002-2003. This is based on evidence that recent efforts to crackdown on illegal logging may be having some effect. And perhaps more importantly, there are clear signs that the availability of high quality logs is falling rapidly in the most accessible areas.

Malaysian production falls

Elsewhere in Southeast Asia, Malaysia's production of hardwood logs decreased by around 8% in 2004, as compared to the previous year and this was almost entirely due to domestic supply issues. Malaysian har-

vesting control is increasing, while availability from conversion forests is progressively declining. At the same time, in Africa, there were few major shifts in log production last year, with the exception of Ivory Coast, where continued political unrest is hampering forest extraction. Very little change was seen in the production levels in Cameroon, while Gabon registered an 8% decrease in production, due to weakening demand.

Exports of tropical hardwood logs from ITTO producer countries decreased by a substantial 16% to around 11.7 million m³ in 2004, as compared to the previous year and according to the available data. However, these figures do not take into account the huge illegal and unsustainable trade in merbau logs from the Indonesian state of Papua, which are destined for the Chinese flooring sector. Reports suggest that until a recent crackdown, as much as 3.6 million m³ of merbau logs were being smuggled out of Papua every year, destined mainly for the Chinese flooring manufacturing sector.

Continued decline in exports

The continued decline in tropical log exports is indicative of both declining availability



Tropical hardwood log review

of logs and efforts by supplying countries to increase domestic processing and maximise revenue from value-added exports. However, the massive growth in China's wood processing industry, driven by strong economic development, low labour costs and surging export demand for its products, has been partially undermining these efforts. In certain cases, however, supplying countries boosted their efforts in 2004 to maximise domestic conversion of logs to sawn lumber. For example, while Malaysia's production and exports of hardwood logs fell last year, its production and exports of sawn lumber increased by around 23% and 20% respectively. This was almost entirely accounted for by the state of Sarawak, where considerable efforts have been made to increase the returns from wood product exports and not to just feed logs into the Chinese market.

Rise in Latin American log exports

Despite an increase in log exports from Latin America during 2004, in line with rising production, this does not account for a large percentage of overall exports from ITTO's producer members. The Asia-Pacific region supplies the bulk of the world's traded tropical hardwood logs and, therefore, the significant drops in exports from Malaysia and Indonesia are the major influencing factors behind the overall decrease in trade. However, they cannot be taken alone, as exports of logs from most African supplying countries also fell last year, partly due to decreasing availability of logs and partly due to in-

creased domestic processing.

It is important to note that, ITTO's second most important tropical hardwood log exporter, Papua New Guinea, actually recorded an increase in exports in 2004. The volume of exports rose by around 1% to just break the 2 million m3 mark.

ITTO "Consumers"

As reported in last year's review of the international tropical hardwood trade, two ITTO consumer countries possess significant tropical timber resources: Australia and China. While Australia's production of logs is estimated not to have changed since 2003, China's tropical log production increased to 2.3 million m3 in 2004. In an effort to reduce its reliance on imports, China has increased fellings of domestic timber and is also embarking on an ambitious (if not unrealistic) programme of forest planting. It remains to be seen whether China's tropical forests can sustain the current levels of log production in the long-term. The bulk of China's tropical hardwood production comes from its southern provinces of Hainan Island and Yunnan. Logs produced from these areas are almost entirely consumed on the domestic market.

Tropical log imports down

Although perhaps very obvious, it is important to note that, since exports of tropical logs from ITTO producer members decreased in 2004, imports of tropical logs by ITTO consumers were also down on the previous year. The most significant change, was seen in China, where imports of tropical logs fell for the first time in at least four

ITTO Members - Tropical Hardwood log Imports (000 m3)

| | 2002 | 2003 | 2004 | % var 02/03 |
|--------------------------------|--------------|--------------|--------------|-------------|
| Egypt | 3 | 3 | 20 | 567 |
| Australia | 0 | 1 | 1 | 0 |
| China | 7100 | 7561 | 7307 | -3 |
| Hong Kong | 250 | 250 | 34 | -86 |
| Japan | 2000 | 1953 | 1505 | -23 |
| New Zealand | 2 | 5 | 1 | -80 |
| Republic of Korea | 450 | 368 | 473 | 29 |
| Taiwan | 723 | 852 | 880 | 3 |
| Asia-Pacific consumers | 10529 | 10993 | 10221 | -7 |
| Austria | 4 | 3 | 1 | -60 |
| Belgium/Luxembourg | 26 | 27 | 33 | 22 |
| Denmark | 5 | 6 | 4 | -33 |
| France | 636 | 549 | 500 | -9 |
| Germany | 116 | 83 | 98 | 18 |
| Greece | 50 | 50 | 40 | -20 |
| Ireland | 10 | 12 | 5 | -58 |
| Italy | 312 | 200 | 154 | -23 |
| Netherlands | 60 | 40 | 20 | -50 |
| Portugal | 260 | 179 | 181 | 1 |
| Spain | 150 | 104 | 118 | 13 |
| Sweden | 3 | 9 | 4 | -56 |
| Switzerland | 10 | 5 | 1 | -80 |
| United Kingdom | 25 | 15 | 18 | 20 |
| EU consumers | 1667 | 1282 | 1177 | -8 |
| Canada | 1 | 1 | 1 | 0 |
| U.S.A. | 1 | 2 | 2 | 0 |
| N. America consumers | 2 | 3 | 3 | 0 |
| All ITTO Consumers | 12198 | 12278 | 11401 | -7 |
| Côte d'Ivoire | 25 | 10 | 10 | 0 |
| Ghana | 0 | 0 | 2 | |
| Togo | 1 | 1 | 1 | 0 |
| Africa Producers | 26 | 16 | 13 | -19 |
| India | 1645 | 1561 | 1884 | 21 |
| Indonesia | 84 | 84 | 10 | -88 |
| Malaysia | 162 | 183 | 73 | -60 |
| Philippines | 499 | 230 | 300 | 30 |
| Thailand | 572 | 639 | 450 | -30 |
| Asia-Pacific Producers | 2962 | 2697 | 2717 | 1 |
| Bolivia | 2 | 1 | 2 | 100 |
| Brazil | 1 | 33 | 3 | -91 |
| Trinidad and Tobago | 5 | 4 | 4 | 0 |
| Latin America Producers | 10 | 38 | 9 | -76 |
| All ITTO Producers | 2998 | 2751 | 2739 | 0 |
| All ITTO Members | 15196 | 15915 | 14140 | -11 |

years. In comparison with imports in 2003, China's imports fell by 3% last year to a volume of 7.3 million m3. While China's imports of hardwood logs from Myanmar and the Congo Republic actually increased last year, its imports from Malaysia, Gabon and Papua New Guinea decreased. The main factors influencing this decline in imports of tropical logs are those that have already been mentioned – decreased availability of Asian and African supplies, as well as increased domestic sawn lumber production within supplying countries. However, additional to these, is the ever-increasing volume of temperate hardwood logs imported by China from Russia, which has allowed Chinese importers to switch from expensive and unreliable sources in Africa. This trend is expected to continue into the foreseeable future. Russian hardwood supplies manage to maintain their edge over other suppliers – notably the United States – by keeping costs down. This is helped by low road transportation charges and a system of preferential tax treatment.

Aside from China, the greatest fall in tropical log imports was seen in Europe, which decreased by 8% to just under 1.2 million m3 in 2004. Most notable among the EU's consumers are Italy and France which posted 23% and 9% decreases in tropical hardwood log imports respectively last year.

ITTO Producer Members - Tropical Log Production and Export (000m3)

| | Tropical Hardwood Production | | | | Tropical Hardwood Exports | | | |
|--------------------------------|------------------------------|---------------|---------------|----------------|---------------------------|--------------|--------------|----------------|
| | 2002 | 2003 | 2004 | % Change 03/04 | 2002 | 2003 | 2004 | % Change 03/04 |
| Cameroon | 1950 | 1700 | 1700 | 0 | 219 | 250 | 141 | -44 |
| Central African Republic | 750 | 550 | 570 | 4 | 313 | 232 | 195 | -16 |
| Congo, Dem. Rep. | 200 | 60 | 90 | 50 | 60 | 50 | 58 | 16 |
| Congo, Rep. | 890 | 1050 | 1300 | 24 | 640 | 712 | 844 | 19 |
| Côte d'Ivoire | 2000 | 1800 | 1300 | -28 | 130 | 86 | 60 | -30 |
| Gabon | 2500 | 4000 | 3700 | -8 | 1928 | 1700 | 1500 | -12 |
| Ghana | 1100 | 1500 | 1400 | -7 | 0 | 0 | 0 | |
| Liberia | 1364 | 950 | 500 | -47 | 981 | 900 | 0 | -100 |
| Togo | 300 | 250 | 208 | -17 | 15 | 10 | 17 | 70 |
| Africa | 11054 | 11860 | 10768 | -9 | 4286 | 3940 | 2815 | -29 |
| Cambodia | 110 | 125 | 125 | 0 | 0 | 0 | 0 | |
| Fiji | 90 | 120 | 130 | 8 | 0 | 0 | 0 | |
| India | n/a | n/a | n/a | | n/a | n/a | n/a | |
| Indonesia | 58000 | 50000 | 45000 | -10 | 2000 | 1800 | 100 | -94 |
| Malaysia | 19500 | 19485 | 18000 | -8 | 5091 | 5222 | 5088 | -3 |
| Myanmar | 3399 | 3002 | 3931 | 31 | 582 | 867 | 1450 | 67 |
| Papua New Guinea | 1700 | 2015 | 2012 | 0 | 1500 | 2015 | 2012 | 0 |
| Philippines | 390 | 364 | 478 | 31 | 1 | 16 | 0 | -100 |
| Thailand | 7800 | 7800 | 7800 | 0 | 3 | 3 | 8 | 167 |
| Vanuatu | 30 | 30 | 30 | 0 | 1 | 1 | 1 | 0 |
| Asia-Pacific | 91019 | 82941 | 77506 | -7 | 9178 | 9924 | 8659 | -13 |
| Bolivia | 559 | 637 | 650 | 2 | 2 | 2 | 4 | 100 |
| Brazil | 28835 | 29700 | 35000 | 18 | 4 | 9 | 67 | 644 |
| Colombia | 1645 | 1826 | 2165 | 19 | 7 | 13 | 16 | 23 |
| Ecuador | 5278 | 5278 | 5278 | 0 | 174 | 25 | 69 | 176 |
| Guatemala | 100 | 100 | 100 | 0 | 0 | 0 | 1 | 100 |
| Guyana | 297 | 300 | 250 | -17 | 40 | 38 | 66 | 74 |
| Honduras | 18 | 25 | 25 | 0 | 0 | 0 | 0 | |
| Panama | 64 | 192 | 90 | -53 | 9 | 9 | 30 | 233 |
| Peru | 1063 | 1390 | 1221 | -12 | 0 | 0 | 0 | |
| Suriname | 162 | 161 | 155 | -4 | 26 | 14 | 10 | -29 |
| Trinidad and Tobago | 65 | 73 | 64 | -12 | 0 | 0 | 0 | |
| Venezuela | 647 | 500 | 550 | 10 | 5 | 5 | 7 | 40 |
| Latin America/Caribbean | 35899 | 40182 | 45548 | 13 | 267 | 115 | 270 | 135 |
| All ITTO Producers | 137972 | 134983 | 133822 | -1 | 13731 | 13979 | 11744 | -16 |

Tropical hardwood sawn lumber review

Sarawak and Brazil boost sawn lumber production

Overall tropical sawn lumber production is estimated to have grown to around 40 million m3 in 2004. These figures shouldn't be taken at face value and allowances must be made for countries where statistics are seldom reliable. The jump in production is mainly accounted for by Brazil in line with revised estimates for log production and sawn lumber exports. There was also a significant increase in sawn lumber production in Malaysia last year, which rose to 5.6 million m3 from 4.6 million m3 in 2003. This marks a change in strategy in Sarawak to export fewer logs and more lumber.

Production of sawn lumber is also reported to have increased in Myanmar in 2004, jumping to over 1 million m3 from under 400,000 m3 in the previous year. Although this figure may not be as reliable as those from Malaysia, it may be indicative of new regulations in Myanmar, which are designed to combat illegal log exports and to maximise return from wood processing. Indonesian lumber production is assumed to have declined slightly as availability of good quality logs has fallen. Thai production is dependent largely on rubberwood plantations and is assumed to have remained stable.

Rising sawn lumber exports

ITTO producers exported a total of 9.6 million m3 of sawn lumber last year, increasing by 9% overall from 2003. Rising exports from Brazil, Malaysia and, to a lesser extent, Myanmar, offset a general decrease in sawn lumber exports from Africa.

With the exceptions of Gabon and the Congo Republic, African exports of tropical sawn lumber either remained unchanged from the previous year, or dropped slightly. Gabon's increase in exports reflects investment in its domestic sawmilling industry by French companies, who are making efforts to max-

imise export returns from Gabon's forest products sector. At the same time in South-east Asia, Indonesia's exports of sawn lumber continued to decline, while exports from Malaysia grew significantly and in line with increasing domestic conversion of logs, notably in Sarawak. Brazil's exports of sawn tropical lumber also grew last year and this reflects its strengthening position as one of the world's most important tropical timber suppliers, particularly in the face of supply problems in Africa and Southeast Asia. However, Brazil is continually dogged by problems with the consistency of supply for various reasons including: industrial action; unreliable shipping lines; poor infrastructure; heavy dependence on conversion forest; and a long heavy rainy season. Much of Brazil's increased sawn lumber exports were absorbed into its two main markets, China and the United States, where imports grew substantially last year.

Loss of share to temperate species

Overall, ITTO consumers of sawn tropical hardwood show that imports actually fell during 2004. The substantial fall in imports into the main consuming markets - China, Hong Kong and Japan - could not be offset

ITTO Members - Tropical Hardwood Sawn Lumber Imports (000 m3)

| | 2002 | 2003 | 2004 | % var 03/04 |
|--------------------------------|-------------|--------------|-------------|-------------|
| Egypt | 0 | 4 | 1 | -75 |
| Australia | 83 | 12 | 18 | 50 |
| China | 3096 | 4092 | 2981 | -27 |
| Hong Kong | 133 | 698 | 458 | -34 |
| Japan | 514 | 491 | 292 | -41 |
| Macao | 4 | 2 | 5 | 150 |
| New Zealand | 3 | 3 | 6 | 100 |
| Republic of Korea | 360 | 264 | 310 | 17 |
| Taiwan | 200 | 353 | 423 | 20 |
| Asia-Pacific consumers | 4393 | 5919 | 4494 | -24 |
| Austria | 6 | 6 | 7 | 17 |
| Belgium/Luxembourg | 235 | 238 | 239 | 0 |
| Denmark | 70 | 33 | 37 | 12 |
| Finland | 7 | 4 | 5 | 25 |
| France | 300 | 297 | 382 | 29 |
| Germany | 143 | 121 | 142 | 17 |
| Greece | 45 | 13 | 15 | 15 |
| Ireland | 50 | 50 | 65 | 30 |
| Italy | 460 | 340 | 357 | 5 |
| Netherlands | 423 | 379 | 397 | 5 |
| Norway | 9 | 3 | 3 | 0 |
| Portugal | 132 | 101 | 125 | 24 |
| Spain | 440 | 583 | 561 | -4 |
| Sweden | 10 | 10 | 12 | 20 |
| Switzerland | 14 | 15 | 10 | -33 |
| United Kingdom | 225 | 219 | 177 | -19 |
| EU consumers | 2569 | 2412 | 2534 | 5 |
| Canada | 12 | 35 | 50 | 43 |
| U.S.A. | 344 | 240 | 265 | 10 |
| N. America consumers | 356 | 275 | 315 | 15 |
| All ITTO Consumers | 7318 | 8606 | 7343 | -15 |
| Gabon | 14 | 14 | 1 | -93 |
| Togo | 15 | 15 | 10 | -33 |
| Africa producers | 29 | 29 | 11 | -62 |
| India | 7 | 6 | 8 | 33 |
| Indonesia | 20 | 27 | 26 | -4 |
| Malaysia | 245 | 882 | 750 | -15 |
| Philippines | 325 | 210 | 145 | -31 |
| Thailand | 1050 | 1496 | 1416 | -5 |
| Vanuatu | 0 | 0 | 0 | |
| Asia-Pacific producers | 1647 | 2622 | 2345 | -11 |
| Bolivia | 2 | 1 | 4 | 300 |
| Brazil | 130 | 11 | 3 | -73 |
| Trinidad and Tobago | 6 | 4 | 4 | 0 |
| Venezuela | 30 | 14 | 30 | 114 |
| Latin America producers | 169 | 31 | 41 | 32 |
| All ITTO Producers | 1844 | 2681 | 2397 | -11 |
| All ITTO Members | 9163 | 11287 | 9740 | -14 |

by the increase in imports into Europe and North America. This indicates that temperate hardwoods have maintained their importance in major world markets, particularly with the current fashions for oak and walnut. Furthermore, temperate hardwoods have been less affected than tropical hardwoods by supply issues. Rising export levels from the United States, Europe and Russia underline this fact. In addition to this, there was a partial switch in China in 2004 from hardwood to softwood, again due to difficulties with supply from Africa and South-east Asia and ease and proximity of dealing with Russia.

Tropical wood makes a comeback

In Europe and North America, however, tropical sawn lumber imports made a comeback last year, increasing by 5% into Europe and 15% into North America, as compared to 2003. Significant increases were seen in France, Holland and Italy, while marginal decreases were seen in imports into Spain and the United Kingdom. In North America, particularly the USA, the housing boom and continued strengthening of the economy helped to boost imports of tropical species and this is not expected to change in 2005.

ITTO Producer Members - Tropical Sawn Lumber Production and Export (000m3)

| | Tropical Hardwood Production | | | | Tropical Hardwood Exports | | | |
|--------------------------------|------------------------------|--------------|--------------|----------------|---------------------------|-------------|-------------|----------------|
| | 2002 | 2003 | 2004 | % Change 03/04 | 2002 | 2003 | 2004 | % Change 03/04 |
| Cameroon | 900 | 900 | 710 | -21 | 793 | 890 | 685 | -23 |
| Central African Republic | 150 | 150 | 107 | -29 | 56 | 50 | 44 | -12 |
| Congo, Dem. Rep. | 70 | 7 | 15 | 114 | 20 | 6 | 14 | 133 |
| Congo, Rep. | 135 | 170 | 180 | 6 | 127 | 133 | 142 | 7 |
| Côte d'Ivoire | 625 | 436 | 400 | -8 | 425 | 349 | 300 | -14 |
| Gabon | 117 | 117 | 300 | 156 | 103 | 103 | 250 | 143 |
| Ghana | 461 | 511 | 506 | -1 | 215 | 199 | 210 | 6 |
| Liberia | 30 | 25 | 100 | 300 | 6 | 20 | 0 | -100 |
| Togo | 12 | 10 | 13 | 30 | 5 | 0 | 6 | 100 |
| Africa | 2500 | 2326 | 2331 | 0 | 1750 | 1750 | 1651 | -6 |
| Cambodia | 5 | 5 | 4 | -20 | 5 | 5 | 2 | -60 |
| Fiji | 25 | 49 | 1 | -98 | 7 | 6 | 0 | -100 |
| India | n/a | n/a | n/a | | n/a | n/a | n/a | |
| Indonesia | 8250 | 8250 | 8100 | -2 | 2300 | 2100 | 2000 | -5 |
| Malaysia | 5000 | 4552 | 5598 | 23 | 2334 | 2372 | 2850 | 20 |
| Myanmar | 379 | 391 | 1089 | 179 | 29 | 27 | 226 | 737 |
| Papua New Guinea | 60 | 60 | 60 | 0 | 50 | 40 | 20 | -50 |
| Philippines | 188 | 151 | 245 | 62 | 121 | 98 | 155 | 58 |
| Thailand | 2400 | 2200 | 2200 | 0 | 761 | 1000 | 947 | -5 |
| Vanuatu | 14 | 14 | 14 | 0 | 11 | 11 | 11 | 0 |
| Asia-Pacific | 16321 | 15672 | 17311 | 10 | 5618 | 5659 | 6211 | 10 |
| Bolivia | 329 | 351 | 325 | -7 | 49 | 41 | 41 | 0 |
| Brazil | 15300 | 15912 | 17500 | 10 | 1233 | 1148 | 1466 | 28 |
| Colombia | 479 | 480 | 602 | 25 | 0 | 0 | 6 | 100 |
| Ecuador | 400 | 400 | 500 | 25 | 14 | 20 | 12 | -40 |
| Guatemala | 40 | 40 | 30 | -25 | 15 | 15 | 1 | -93 |
| Guyana | 31 | 30 | 50 | 67 | 25 | 28 | 27 | -4 |
| Honduras | 10 | 10 | 12 | 20 | 0 | 0 | 0 | |
| Panama | 30 | 6 | 30 | 400 | 1 | 3 | 12 | 300 |
| Peru | 491 | 598 | 636 | 6 | 100 | 106 | 133 | 25 |
| Suriname | 51 | 50 | 45 | -10 | 5 | 10 | 8 | -20 |
| Trinidad and Tobago | 41 | 47 | 37 | -21 | 0 | 0 | 0 | |
| Venezuela | 202 | 220 | 255 | 16 | 0 | 0 | 0 | |
| Latin America/Caribbean | 17404 | 18144 | 20022 | 16 | 1442 | 1371 | 1706 | 24 |
| All ITTO Producers | 36225 | 36142 | 39664 | 10 | 8810 | 8780 | 9568 | 9 |

Tropical hardwood plywood review

Malaysian plywood industry benefits from Indonesia's slide

Production of hardwood plywood amongst ITTO's producer countries rose to 13.6 million m3 in 2004, after having fallen to around 13 million m3 in the previous year. However, once again, these figures should be treated with caution. African production of plywood remained almost unchanged, with perhaps a slight increase in Ghana. In the Asia-Pacific region, production fell in Indonesia, while Malaysian production of hardwood plywood increased by 11% to around 4.8 million m3. Plywood production is also estimated to have increased in Brazil - in line with overall increased production of forest products - and in both Colombia and Ecuador.

ITTO producer members are not the only producers of tropical hardwood plywood. In fact ITTO consumer members produced as much as 6 million m3 in 2004 (around 31% of total ITTO member production), rising from 5.7 million m3 the previous year. The increase was almost entirely accounted for by China, which is the world's third largest producer of tropical plywood, with the production volume rising by 10% in 2004 to 4.4 million m3. China has more than doubled its tropical plywood production in the last five years to keep pace with the demand of its growing construction sector and to feed a growing export sector.

While production has grown in China, tropical plywood production in Japan decreased by 7% in 2003 to slightly over 750,000 m3

ITTO Members - Tropical Hardwood Plywood Imports (000 m3)

| | 2002 | 2003 | 2004 | % var 03/04 |
|--------------------------------|--------------|--------------|--------------|----------------|
| Egypt | 156 | 156 | 0 | -100 |
| Australia | 7 | 23 | 15 | -35 |
| China | 570 | 728 | 673 | -8 |
| Hong Kong | 270 | 246 | 333 | 35 |
| Japan | 4308 | 3719 | 4615 | 24 |
| Macao | 16 | 14 | 18 | 29 |
| New Zealand | 4 | 5 | 4 | -20 |
| Republic of Korea | 1200 | 1108 | 1346 | 21 |
| Taiwan | 500 | 655 | 639 | -2 |
| Asia-Pacific consumers | 7030 | 6654 | 7643 | 15 |
| Austria | 9 | 13 | 13 | 0 |
| Belgium/Luxembourg | 354 | 346 | 283 | -18 |
| Denmark | 40 | 46 | 134 | 191 |
| Finland | 1 | 1 | 1 | 0 |
| France | 130 | 134 | 131 | -2 |
| Germany | 175 | 140 | 126 | -10 |
| Greece | 7 | 21 | 26 | 24 |
| Ireland | 53 | 34 | 40 | 18 |
| Italy | 110 | 121 | 120 | -1 |
| Netherlands | 300 | 202 | 180 | -11 |
| Norway | 3 | 35 | 8 | -77 |
| Portugal | 3 | 4 | 5 | 25 |
| Spain | 19 | 16 | 17 | 6 |
| Sweden | 5 | 3 | 4 | 33 |
| Switzerland | 9 | 10 | 0 | -100 |
| United Kingdom | 566 | 598 | 600 | 0 |
| EU consumers | 1784 | 1724 | 1688 | -2 |
| Canada | 200 | 150 | 100 | -33 |
| U.S.A. | 1340 | 1370 | 1500 | 9 |
| N. America consumers | 1540 | 1520 | 1600 | 5 |
| All ITTO Consumers | 10354 | 9898 | 10931 | 10 |
| Cameroon | 0 | 0 | 3 | 100 |
| Gabon | 10 | 10 | 12 | 20 |
| Togo | 1 | 1 | 1 | 0 |
| Africa producers | 11 | 11 | 16 | 45 |
| India | 4 | 11 | 7 | -36 |
| Indonesia | 0 | 4 | 3 | -25 |
| Malaysia | 17 | 12 | 5 | -58 |
| Philippines | 8 | 19 | 25 | 32 |
| Thailand | 20 | 22 | 85 | 286 |
| Vanuatu | 0 | 0 | 0 | |
| Asia-Pacific producers | 49 | 68 | 125 | 84 |
| Guatemala | 1 | 3 | 0 | -100 |
| Panama | 24 | 2 | 1 | -50 |
| Suriname | 3 | 2 | 4 | 100 |
| Venezuela | 20 | 15 | 8 | -47 |
| Latin America producers | 50 | 25 | 13 | -48 |
| All ITTO Producers | 110 | 104 | 154 | 48 |
| All ITTO Members | 10464 | 10002 | 11085 | 11 |

ITTO Producer Members - Tropical Plywood Production and Export (000m3)

| | Tropical Hardwood Production | | | | Tropical Hardwood Exports | | | |
|--------------------------------|------------------------------|--------------|--------------|-------------------|---------------------------|--------------|--------------|-------------------|
| | 2002 | 2003 | 2004 | % Change 03/04 | 2002 | 2003 | 2004 | % Change 03/04 |
| Cameroon | 23 | 48 | 50 | 4 | 27 | 47 | 50 | 6 |
| Central African Republic | 4 | 4 | 1 | -75 | 0 | 0 | 0 | |
| Congo, Dem. Rep. | 1 | 1 | 1 | 0 | 0 | 0 | 0 | |
| Congo, Rep. | 0 | 4 | 6 | 50 | 0 | 4 | 6 | 50 |
| Côte d'Ivoire | 80 | 55 | 50 | -9 | 40 | 38 | 25 | -34 |
| Gabon | 141 | 141 | 140 | -1 | 30 | 30 | 125 | 317 |
| Ghana | 104 | 105 | 127 | 21 | 75 | 80 | 75 | -6 |
| Africa | 353 | 358 | 375 | 5 | 172 | 199 | 281 | 41 |
| Cambodia | 14 | 14 | 25 | 79 | 14 | 14 | 20 | 43 |
| Fiji | 10 | 8 | 8 | 0 | 5 | 6 | 0 | -100 |
| India | n/a | n/a | n/z | | n/a | n/a | n/a | |
| Indonesia | 7300 | 6550 | 6400 | -2 | 6500 | 5520 | 5500 | 0 |
| Malaysia | 4600 | 4267 | 4751 | 11 | 3511 | 3700 | 4398 | 19 |
| Myanmar | 19 | 20 | 78 | 290 | 5 | 5 | 72 | 1340 |
| Papua New Guinea | 5 | 5 | 5 | 0 | 3 | 3 | 3 | 0 |
| Philippines | 329 | 371 | 379 | 2 | 7 | 29 | 20 | -31 |
| Thailand | 120 | 120 | 90 | -25 | 26 | 3 | 2 | -33 |
| Asia-Pacific | 12397 | 11355 | 11736 | 3 | 10071 | 9280 | 10015 | 8 |
| Bolivia | 4 | 4 | 4 | 0 | 1 | 0 | 0 | |
| Brazil | 1200 | 1000 | 1200 | 20 | 759 | 1028 | 1091 | 6 |
| Colombia | 26 | 31 | 45 | 45 | 2 | 3 | 4 | 33 |
| Ecuador | 85 | 85 | 100 | 18 | 20 | 68 | 70 | 3 |
| Guatemala | 10 | 10 | 10 | 0 | 1 | 0 | 5 | 100 |
| Guyana | 51 | 51 | 40 | -22 | 50 | 41 | 35 | -15 |
| Peru | 71 | 96 | 90 | -6 | 15 | 0 | 14 | 100 |
| Latin America/Caribbean | 1450 | 1297 | 1503 | 16 | 849 | 1140 | 1219 | 7 |
| All ITTO Producers | 14200 | 13010 | 13614 | 5 | 11092 | 10619 | 11515 | 8 |

and then by 20% in 2004 to 625,000 m3. Japan's production has more than halved in the last five years and now equates to a mere fraction of plywood imports. This is a big change from the situation that existed from 1945-95, when domestic production consistently exceeded imports. Japanese plywood manufacturers are increasing the proportion of softwoods used in plywood production, as well as introducing lamination and other techniques to allow re-use of concrete form-ply. Substitution by reconstituted panels is also occurring. In addition, several plywood manufacturers from Japan (as well as from Taiwan and elsewhere) have established joint ventures for plywood and other panel products in lower-cost producer countries.

Japan's imports rise

In marked contrast to the previous three years, ITTO shows that Japan's imports of tropical hardwood plywood increased substantially in 2004. Volumes rose to 4.6 million m3 from around 3.7 million m3 in 2003. However, this is not expected to be an indication of a revival in the Japanese market and is more likely to reflect an upsurge in imports due to gaps in supply in 2003. A change in building standards in 2003 imposed requirements for low formaldehyde emissions on plywood and suppliers from

overseas were not able to comply in the short-term. Despite overcoming this difficulty, Indonesia's plywood mills have continued to decrease production through 2004 and Malaysia's have been able to jump into the lead, as Japan's premier supplier.

US imports soar

While European imports of tropical hardwood plywood were slightly lower in 2004 than in the previous year, North American tropical hardwood plywood imports increased substantially. In the EU, the decrease in imports was almost entirely accounted for by weak demand in Belgium and the Netherlands, due to far-from-improved conditions in the construction sector. In all other EU markets, however, improving economic conditions meant that importers were able to rebuild stocks. In the US, however, the continued expansion of the construction sector and record housing starts, mean that plywood has continued to develop into an increasingly important commodity. The United States imports of all hardwood plywood in 2004 reached a value of \$1.5 billion, which was a 56% increase on the previous year. Of that total, around \$900 million worth was accounted for by tropical hardwood plywood. China is now by far the leading supplier of plywood to the United States.

Tropical hardwood veneer review

Malaysia steps up veneer output to feed expanding plywood production

Production of tropical veneer in ITTO producing countries reached a volume of 2.3 million m³ in 2004, down slightly on the previous year. Veneer production figures should not include veneer used in domestic plywood production and therefore represent only the production of veneer intended to be traded as such. But again production figures can be notoriously unreliable. Malaysia, the world's largest tropical hardwood veneer producer, stepped up production in 2004 by 26% to around 679,000 m³. This is in stark contrast to the previous year, when veneer production fell substantially, due to efforts by the Malaysian industry to restrict the export trade in rotary veneers, particularly to China, and to divert more of the available volume to domestic plywood mills. With exports of Malaysian veneer down to around 408,000 m³ in 2004, as compared to 576,000 m³ in 2003, it seems highly likely that the production figures quoted for Malaysia include some rotary veneers for the growing domestic plywood industry.

Elsewhere in Asia, there seems to be significant uncertainty concerning tropical veneer production in Philippines. ITTO data suggests production in the country increased to 519,000 m³ last year, but this directly contradicts US Embassy reports from the country which highlight severe log supply problems due to continuing rapid deforestation. This does not seem an environment conducive to investment in new veneer production capacity. Therefore we prefer the US Embassy's data indicating a fall in the nation's veneer production last year.

Tropical veneer production in Brazil and the other Latin American producing countries is estimated by ITTO to have remained unchanged in 2004, while in Africa a significant decrease was seen in production by Ivory Coast, where political problems consistently dog the forest products sector. Meanwhile in Gabon, veneer production

rose from 110,000 m³ in 2003 to 140,000 m³ in 2004, reflecting increasing investment in the countries wood processing sector.

While in 2003, tropical veneers imports in ITTO consumer countries rose by 23% to 1.3 million m³, last year they fell by 19% to just over 1 million m³. The greatest decrease was seen in Asia, where imports into China, Hong Kong, Korea and Taiwan all fell considerably. This partly reflects the increase in domestic veneer production in these countries – specifically China – where the growing number of domestic plywood mills are relying on locally-produced veneer.

Imports in Europe also fell in 2004, as compared to the previous year and this was mainly a result of a decrease in demand from Italy. Tropical veneer imports into Italy grew substantially in 2003 and the drop in 2004 is most likely due to overstocking and also difficulties in supply. Furthermore, increas-

ITTO Members - Tropical Hardwood Veneer Imports (000 m³)

| | 2002 | 2003 | 2004 | % var 03/04 |
|--------------------------------|-------------|-------------|-------------|-------------|
| Egypt | 44 | 3 | 0 | -100 |
| Australia | 4 | 1 | 2 | 100 |
| China | 150 | 124 | 99 | -20 |
| Hong Kong | 25 | 163 | 20 | -88 |
| Japan | 9 | 31 | 34 | 10 |
| New Zealand | 1 | 0 | 1 | 100 |
| Republic of Korea | 203 | 334 | 231 | -31 |
| Taiwan | 170 | 160 | 139 | -13 |
| Asia-Pacific Consumers | 606 | 816 | 526 | -36 |
| Austria | 2 | 1 | 2 | 100 |
| Belgium/Luxembourg | 21 | 18 | 10 | -44 |
| Denmark | 9 | 15 | 10 | -33 |
| Finland | 1 | 1 | 1 | 0 |
| France | 110 | 127 | 149 | 17 |
| Germany | 43 | 44 | 42 | -5 |
| Greece | 11 | 5 | 9 | 80 |
| Ireland | 1 | 3 | 1 | -67 |
| Italy | 113 | 138 | 113 | -18 |
| Netherlands | 5 | 6 | 5 | -17 |
| Norway | 4 | 4 | 1 | -75 |
| Portugal | 19 | 16 | 13 | -19 |
| Spain | 80 | 67 | 58 | -13 |
| Sweden | 2 | 3 | 3 | 0 |
| United Kingdom | 6 | 10 | 10 | 0 |
| EU consumers | 427 | 458 | 427 | -7 |
| Canada | 15 | 19 | 28 | 47 |
| U.S.A. | 72 | 82 | 85 | 4 |
| N. American consumers | 87 | 43 | 113 | 163 |
| All ITTO Consumers | 1121 | 1317 | 1066 | -19 |
| Cameroon | 0 | 0 | 8 | 100 |
| Gabon | 3 | 3 | 6 | 100 |
| Africa Producers | 3 | 3 | 14 | 367 |
| India | 0 | 3 | 3 | 0 |
| Indonesia | 3 | 4 | 3 | -25 |
| Malaysia | 43 | 60 | 120 | 100 |
| Philippines | 127 | 85 | 70 | -18 |
| Thailand | 11 | 12 | 23 | 92 |
| Asia-Pacific Producers | 185 | 163 | 219 | 34 |
| Latin America Producers | 5 | 4 | 2 | -50 |
| All ITTO Producers | 193 | 171 | 235 | 37 |
| All ITTO Members | 1314 | 1488 | 1301 | -13 |

ITTO Producer Members - Tropical Veneer Production and Export (000m³)

| | Tropical Hardwood Production | | | | Tropical Hardwood Exports | | | |
|--------------------------------|------------------------------|-------------|-------------|----------------|---------------------------|-------------|------------|----------------|
| | 2002 | 2003 | 2004 | % Change 03/04 | 2002 | 2003 | 2004 | % Change 03/04 |
| Cameroon | 34 | 50 | 53 | 6 | 27 | 27 | 23 | -15 |
| Congo, Dem. Rep. | 1 | 1 | 1 | 0 | 0 | 0 | 0 | |
| Congo, Rep. | 17 | 21 | 32 | 52 | 17 | 18 | 28 | 56 |
| Côte d'Ivoire | 300 | 230 | 150 | -35 | 120 | 151 | 60 | -60 |
| Gabon | 110 | 200 | 140 | -30 | 108 | 108 | 140 | 30 |
| Ghana | 264 | 300 | 300 | 0 | 115 | 116 | 112 | -3 |
| Africa | 726 | 802 | 676 | -16 | 387 | 420 | 363 | -14 |
| Cambodia | 23 | 45 | 20 | -56 | 23 | 45 | 2 | -96 |
| Fiji | 10 | 8 | 8 | 0 | 1 | 2 | 0 | -100 |
| India | n/a | n/a | n/a | | n/a | n/a | n/a | |
| Indonesia | 94 | 45 | 55 | 22 | 5 | 4 | 1 | -75 |
| Malaysia | 750 | 540 | 679 | 26 | 600 | 576 | 408 | -29 |
| Myanmar | 0 | 1 | 2 | 100 | 0 | 0 | 0 | |
| Papua New Guinea | 20 | 35 | 20 | -43 | 20 | 35 | 20 | -43 |
| Philippines | 311 | 294 | 250 | -3 | 2 | 6 | 3 | -50 |
| Thailand | 150 | 160 | 160 | 0 | 1 | 2 | 2 | 0 |
| Vanuatu | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Asia-Pacific | 1358 | 1128 | 1194 | 6 | 652 | 670 | 436 | -35 |
| Bolivia | 4 | 4 | 4 | 0 | 3 | 1 | 1 | 0 |
| Brazil | 370 | 370 | 370 | 0 | 161 | 161 | 88 | -45 |
| Ecuador | 5 | 5 | 6 | 20 | 0 | 0 | 0 | |
| Guatemala | 1 | 1 | 5 | 400 | 0 | 1 | 1 | 0 |
| Peru | 10 | 6 | 7 | 17 | 5 | 1 | 7 | 600 |
| Venezuela | 25 | 20 | 15 | -25 | 0 | 0 | 0 | |
| Latin America/Caribbean | 416 | 408 | 408 | 0 | 170 | 164 | 97 | -41 |
| All ITTO Producers | 2500 | 2338 | 2278 | -3 | 1210 | 1090 | 896 | -18 |

ing numbers of Italian furniture manufacturers are shifting component production into Eastern Europe and this may have also had an effect. Meanwhile, the French market saw an upsurge in demand for tropical veneers last year.

As with tropical plywood, tropical veneer imports in the US market increased in 2004 and reached a volume of 85,000 m³, up by 4% from the previous year. Although not a dramatic increase, this continues to underline the market's booming construction sector and the resultant growth in interest in imported, tropical hardwood species.

Africa

Gabon

Log exports continue to slide

Log exports from Gabon continue to fall by around 10-15% per year and in 2004, exports fell by 11.7% to a volume of 1.5 million m³, as compared to the previous year. One reason is a new obligation on concessionaires

to introduce sustainable management plans which, amongst other things, require a reduction in exports of the principal species and development of domestic capacity, particularly for okoume veneer and sawn lumber production. It is difficult to quantify the exact volume of logs entering Gabonese mills and therefore, annual timber transfor-

mation. However, ATIBT estimates production of sawn and/or peeled timber to be in the region of 500,000m³, which is roughly equal to one quarter of total production. Additional reasons for the decline in log exports are a generally weak (although improving) international demand for tropical logs



Africa

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and the weakness of the US dollar which undermines the competitive position of African products invoiced in euros. Furthermore, ATIBT cites SNGB's monopoly over the export trade in okoume and ozigo as contributing to the fall in log exports last year. This monopoly had the effect of reducing competitiveness of export log prices. SNGB's monopoly was removed early in 2005.

Gabon's largest market for okoume is China, but in 2004, Chinese imports of okoume fell by a dramatic 40% to a little over 438,000 m3. Gabon's dependency upon China as an export market is very significant and for a country in which the forest products sector is the second largest employer after the state, reliable export markets are all important. This, however, is a delicate situation, as Chinese manufacturers are able to profit from competitive labour rates, as well as favourable exchange rates and export aid in order to undermine Gabon's traditional European and American markets, as well as African sawmills. Gabon's Management Plan is designed, in part, to reduce the country's dependency on markets such as China and, now more than ever, it would seem the right thing to do.

Further species diversification

While exports of okoume/ozigo logs fell by around 24% in 2004, exports of other species actually increased by 10%. This underlines the success of the new sustainable management plans. It also shows how Gabon is able to profit from exporting certain species in log form, for which exports are banned in other countries. In fact, exports of moabi, iroko, acajou and sapelli logs, amongst others, all increased last year and these are forbidden in other countries.

With a drop in China's imports of Gabon's hardwoods, other than okoume/ozigo, France became the country's number one export market for this diverse species mix. Elsewhere in Europe, exports also picked up, with increases into Italy, Portugal, Germany, Greece and Spain. These increases, helped by improving demand in India and Turkey, more than made up for the loss in exports to Hong Kong and Japan.

Gabon wood product exports

Volume (000 m3), Source ITTO/ATIBT

| | 2003 | 2004 | % var |
|--------------|--------------|--------------|-------------|
| Veneer | 195.0 | 140.0 | -28.2 |
| Sawn lumber | 92.0 | 250.0 | 171.7 |
| Plywood | 30.0 | 125.0 | 316.7 |
| Total | 317.0 | 515.0 | 62.5 |

Gabon Log Exports

Volume (000s m3), Source ATIBT

| | 2001 | 2002 | 2003 | 2004 | % var |
|--|---------------|---------------|---------------|--------------|--------------|
| Okoume/ozigo logs by export destination | | | | | |
| China | 860.3 | 822.2 | 732.6 | 438.2 | -40.2 |
| France | 324.6 | 227.8 | 188.7 | 191.5 | 1.5 |
| Morocco | 100.3 | 83.1 | 89.7 | 112.9 | 25.9 |
| Greece | 39.6 | 37.7 | 30.5 | 31.2 | 2.4 |
| Turkey | 11.3 | 17.6 | 17.5 | 29.8 | 70.8 |
| Spain | 12.4 | 17.2 | 18.7 | 19.6 | 4.9 |
| Hong Kong | 39.4 | 9.1 | 10.8 | 8.4 | -22.4 |
| Italy | 6.1 | 6.1 | 3.9 | 4.4 | 13.1 |
| Netherlands | 17.8 | 6.0 | 0.2 | 0.0 | -100.0 |
| Algeria | 26.7 | 3.0 | 6.9 | 4.0 | -41.8 |
| Mexico | 3.3 | 2.7 | 4.7 | | |
| Malaysia | 4.6 | 2.7 | 0.2 | 0.5 | 164.6 |
| Israel | 11.0 | 1.7 | 0.0 | | |
| Germany | 3.8 | 1.4 | 1.5 | 2.6 | 68.0 |
| Tunisia | 0.6 | 0.7 | 0.1 | 0.6 | 733.3 |
| Portugal | 1.0 | 0.1 | 0.1 | 0.0 | -100.0 |
| Japan | 5.3 | 0.1 | 0.2 | 0.0 | -100.0 |
| Korea | 5.2 | 0.0 | 0.0 | 0.0 | |
| Philippines | 38.4 | 0.0 | 0.0 | | |
| Others | 3.1 | 3.9 | 4.4 | 5.0 | 13.0 |
| Total | 1514.7 | 1243.1 | 1110.5 | 848.7 | -23.6 |

Other logs by export destination

| | 2001 | 2002 | 2003 | 2004 | % var |
|--------------|--------------|--------------|--------------|--------------|-------------|
| China | 61.1 | 100.4 | 141.2 | 135.3 | -4.2 |
| France | 183.6 | 128.9 | 136.3 | 141.4 | 3.7 |
| India | 133.2 | 142.4 | 99.2 | 102.1 | 2.9 |
| Italy | 58.5 | 51.8 | 44.6 | 69.8 | 56.5 |
| Portugal | 107.5 | 72.9 | 44.0 | 61.1 | 38.9 |
| Taiwan | | 32.3 | 32.4 | 36.8 | 13.6 |
| Hong Kong | 77.2 | 54.0 | 20.5 | 0.2 | -99.0 |
| Turkey | 22.8 | 12.4 | 18.8 | 31.1 | 65.4 |
| Netherlands | 18.1 | 20.4 | 18.0 | 8.6 | -52.2 |
| Germany | 28.1 | 15.1 | 16.3 | 35.0 | 114.7 |
| Japan | 16.0 | 10.2 | 9.1 | 2.4 | -73.6 |
| Greece | 22.8 | 15.4 | 8.8 | 17.7 | 101.1 |
| Spain | 12.9 | 7.9 | 8.3 | 9.6 | 15.7 |
| Korea | 7.6 | 7.0 | | 0.0 | |
| Others | 42.4 | 13.6 | 9.3 | 17.0 | 82.8 |
| Total | 791.8 | 684.7 | 606.8 | 668.1 | 10.1 |

All logs by species

| Species | 2001 | 2002 | 2003 | 2004 | 2003-04 |
|----------------|---------------|---------------|---------------|---------------|--------------|
| Okoume | 1482.7 | 1233.2 | 1099.7 | 829.0 | -24.6 |
| Ozigo | 24.8 | 9.9 | 10.8 | 19.7 | 82.3 |
| S/total | 1507.5 | 1243.1 | 1110.5 | 848.7 | -23.6 |
| Padouk | 114.3 | 121.2 | 109.2 | 107.2 | -1.8 |
| Kevazingo | 86.4 | 77.2 | 50.6 | 51.3 | 1.3 |
| Moabi | 72.9 | 54.5 | 54.2 | 62.4 | 15.2 |
| Beli | 46.6 | 48.9 | 34.6 | 30.1 | -13.0 |
| Agba | 55.9 | 34.9 | 23.4 | 26.3 | 12.3 |
| Azobe | 38.0 | 33.3 | 29.8 | 32.8 | 10.0 |
| Movingui | 34.1 | 28.0 | 34.3 | 26.0 | -24.2 |
| Bahia | 33.3 | 28.0 | 20.0 | 41.0 | 104.6 |
| Douka | 35.9 | 25.5 | 25.2 | 23.0 | -8.7 |
| Izombe | 34.9 | 23.2 | 11.7 | 16.7 | 42.9 |
| Bilinga | 19.3 | 21.7 | 13.5 | 14.1 | 4.4 |
| Tali | 26.5 | 18.8 | 20.9 | 17.4 | -16.7 |
| Iroko | 34.1 | 17.5 | 18.4 | 24.1 | 30.6 |
| Ovengkol | 16.2 | 15.6 | 16.4 | 15.2 | -7.3 |
| Sapelli | 17.2 | 9.5 | 11.6 | 16.4 | 41.1 |
| Acajou | 13.5 | 9.2 | 17.8 | 18.6 | 4.4 |
| Doussie | 8.6 | 8.9 | 8.6 | 7.0 | -18.9 |
| Igaganga | 13.4 | 8.4 | 9.5 | 7.8 | -17.9 |
| Okan | 8.5 | 8.1 | 14.7 | 23.9 | 62.9 |
| Niangon | 10.5 | 6.1 | 6.5 | 5.5 | -15.0 |
| Andoung | 1.7 | 1.7 | 3.2 | 6.2 | 91.7 |
| Others | 84.6 | 84.5 | 72.6 | 95.1 | 31.0 |
| S/total | 806.5 | 684.7 | 606.8 | 668.1 | 10.1 |
| TOTAL | 2314.0 | 1927.8 | 1717.4 | 1516.8 | -11.7 |

Africa

Cameroon

Log exports continue to decline

Over the last five years, the timber sector in Cameroon has turned around completely as the number of species banned for export has progressively increased (see table). The ban on log exports has helped to boost the domestic processing industry, but supply issues have not allowed for an increase in sawn lumber production and exports.

Log exports down a further 26%

Today, less than 7% of exploited logs in the Cameroonian forest are exported without being processed and this figure is reducing each year. So much so that three quarters of the exports from the busy Port of Douala are actually logs from Congo and the Central African Republic. Having fallen by 13% from 2002 to 2003, log exports from Cameroon fell a further 26% during 2004, to a total volume of 141,129 m3. The principal log species exported from Cameroon are ayous and fraké, which together account for 84% of all exported logs. While the volume of ayous exported during 2004 remained stable, fraké exports were considerably reduced, due to uncompetitive pricing in export markets and subsequent weaker demand. After these two main species, come tali, eyong and lati, while all the rest represent less than 1% of the

total volume exported.

Italy remained the principal importer of logs from Cameroon in 2004, taking more than 40% of the total, while France and Spain took 13,000 m3 and 8,000 m3 respectively. Exports to China account for a quarter of all log exports from Cameroon last year, with its new requirement for conditioning in containers. In effect, until 2003, containers represented less than 1% of exports, whereas today they account for nearly 16% of the total volume and all of it is destined for the Asian market.

Log supply limits lumber exports

Sawn lumber exports rose by 12% between 2002 and 2003, but dropped by 23% overall last year and were down to a volume of 685,000 m3. Despite the decline in log exports, there has not been a large increase in sawn lumber production. This reflects a decline in overall log supply in the country as efforts have been made to shift to more sustainable forestry practices. New regulations have imposed requirements for sustainable forest management plans and forced a reduction in annual exploitable forest area and an increase in felling diameters.

With 685,000 m3 of sawn lumber exported last year, Cameroon is still one of the leaders in processing in Africa. The main spe-

Cameroon Log and Sawn Lumber Exports By Country

Volume (000s m3), Source SGS/Commerce International du Bois/ATIBT

| | 2003 | 2004 | % var |
|---------------------|--------------|--------------|------------|
| Italy | 64.3 | 57.5 | -11 |
| China | 54.2 | 35.2 | -35 |
| France | 17.9 | 13.0 | -27 |
| Spain | 17.9 | 7.9 | -56 |
| Senegal | 15.4 | 11.3 | -27 |
| Turkey | 10.3 | 11.0 | 7 |
| Portugal | 3.1 | 1.4 | -55 |
| Germany | 3.6 | 2.5 | -31 |
| Total Europe | 106.7 | 82.6 | -23 |
| Total | 191.1 | 141.1 | -26 |

Sawn lumber

| | | | |
|---------------------|--------------|--------------|------------|
| Italy | 199.3 | 162.3 | -19 |
| Netherlands | 68.1 | 50.7 | -26 |
| Spain | 232.3 | 137.0 | -41 |
| China | 55.5 | 49.8 | -10 |
| France | 81.2 | 58.2 | -28 |
| Belgium | 49.1 | 43.1 | -12 |
| UK | 33.0 | 21.3 | -35 |
| Senegal | 15.0 | 16.6 | 11 |
| Portugal | 19.9 | 14.2 | -29 |
| Tunisia | 13.0 | 6.0 | -54 |
| Germany | 15.3 | 9.7 | -37 |
| Ireland | 30.8 | 44.6 | 45 |
| Turkey | 6.0 | 5.1 | -15 |
| USA | 15.7 | 16.5 | 5 |
| Other | 55.6 | 49.9 | -10 |
| Total Europe | 749.4 | 549.7 | -27 |
| Total | 889.8 | 685.0 | -23 |

cies are still ayous and sapelli, which represent nearly half of exports, even though they are being increasingly caught up by secondary species. Amongst the secondary species, the markets for doussié blanc (pachyloba) and iroko developed considerably during 2004. These two species, along with tali and azobé now represent more than 30% of the total volume exported.

Europe is still the largest consumer of sawn lumber, taking 80% of Cameroonian production last year. Spain and Italy are the principal importing countries. China is steadily increasing its imports and it is likely that even if it only exploits the Cameroonian market on species-by-species basis (e.g. ayous in 2002-2003), dramatic increases in imports may occur in the future.

Wood processing developing

As a result of heavy industrialisation in Cameroon and the growing difficulty in getting cutting permits, mills are increasingly diversifying by developing secondary and tertiary transformation. Unfortunately the statistics for these products are most likely distorted due to their transport in containers, which can be very difficult to quantify. However, the declared volumes show that nearly 23,000 m3 of plywood was exported by Cameroon in 2004. This was principally

Cameroon Log and Sawn Lumber Exports By Species

Volume (000s m3), Source SGS/Commerce International du Bois/ATIBT

| Species | 2003 | 2004 | % var | 2003 | 2004 | % var |
|--|------|------|-------|-------|-------|-------|
| | Logs | Logs | Logs | Sawn | Sawn | Sawn |
| Species banned from export in log form on 1 July 1999 | | | | | | |
| Sapelli | 0 | 0 | n/a | 205.6 | 143.1 | -30 |
| Iroko | 0 | 0 | n/a | 75.2 | 96.4 | 28 |
| Sipo | 0 | 0 | n/a | 19.2 | 14.2 | -26 |
| Movingui | 0 | 0 | n/a | 21.7 | 16.1 | -26 |
| Moabi | 0 | 0 | n/a | 16.0 | 12.6 | -21 |
| Bibolo/Dibetou | 0 | 0 | n/a | 13.1 | 10.4 | -21 |
| Padouk | 0 | 0 | n/a | 6.6 | 5.8 | -12 |
| Doussie | 0 | 0 | n/a | 10.0 | 38.0 | 280 |
| Assamela/Afrormosia | 0 | 0 | n/a | 13.0 | 7.5 | -42 |
| Bubinga | 0 | 0 | n/a | 2.3 | 1.7 | -26 |
| Acajou/Ngollon | 0 | 0 | n/a | 10.9 | 8.6 | -21 |
| Bosse | 0 | 0 | n/a | 4.2 | 3.3 | -21 |
| Ceiba/Fromager | 0 | 0 | n/a | 0.0 | 0.2 | |
| Illomba | 0 | 0 | n/a | 0.4 | 1.0 | 150 |

First Category Species*

| | | | | | | |
|-------------|------|------|-----|-------|-------|-----|
| Ayous | 85.8 | 80.9 | -6 | 281.6 | 185.0 | -34 |
| Azobe | 0.0 | 0.0 | | 54.3 | 38.8 | -29 |
| Frake/Limba | 70.9 | 33.5 | -53 | 15.1 | 20.5 | 36 |
| Tali | 19.8 | 7.0 | -65 | 55.4 | 39.4 | -29 |
| Bilinga | 0.2 | 0.5 | 150 | 5.5 | 3.7 | -33 |

Second Category Species*

| | | | | | | |
|-----------------------|--------------|--------------|------------|--------------|--------------|------------|
| Eyong | 5.8 | 9.7 | 67 | 0.3 | 0.2 | -33 |
| Ekop/Evene/Ekaba/Naga | 0.1 | 0.7 | 600 | 0.0 | 0.0 | |
| Agba/Tola | 0.8 | 0.7 | -13 | 0.5 | 1.6 | 220 |
| Kossipo | 2.2 | 0.9 | -59 | 19.2 | 16.8 | -13 |
| Others | 5.5 | 7.2 | 31 | 22.5 | 20.1 | -11 |
| Total | 191.1 | 141.1 | -26 | 889.8 | 685.0 | -23 |

First category species may be exported in log form subject to a high rate of duty. Second category species may be exported in log form subject to a low rate of duty.



Africa



consumed by Italy, the Congo and Senegal (30%, 19% and 17% respectively). Veneer exports declared for last year reached 50,000 m³ and the main species was ayous (80%), which was almost entirely destined for the Italian market.

Central African Republic

Slowing reduction in exports

While 2003 saw a 32% drop in the volume of exports of logs from CAR, down from 342,732m³ in 2002 to 231,758m³, the rate of decrease in exports slowed to 16% last year. Overall, 2004 exports of logs from CAR reached a volume of around 195,000 m³, while sawn lumber exports fell 12% to a volume of 44,000m³. The massive decline seen in 2003 was almost entirely due to the difficult political situation, starting with civil unrest in February of that year. At the same time, the entire forestry sector of CAR was taken over by the Department of Water and Forests, resulting in a period of confused administration, where irregular logging permits were issued and temporary restrictions on felling and exports were put in place. Urgent measures taken by the new forestry minister in April 2003 led to a large reduction in output, while the sector was tidied up and returned to state administration. In addition to the political changes felt by CAR's forestry sector in 2003, the produc-

Central African Republic Exports

000s m³ - source ATIBT

Exports by product - 2003/2004

| | 2003 | 2004 | % chg 03-04 |
|-------------|-------|-------|----------------|
| Logs | 231.8 | 194.7 | -16.0 |
| Sawn lumber | 49.9 | 43.8 | -12.2 |

Exports by destination - 2004

| Logs | Sawn lumber | | |
|--------------|--------------|----------------|-------------|
| China | 61.2 | Spain | 12.4 |
| Italy | 31.8 | China | 8.3 |
| Spain | 40.0 | Belgium | 7.7 |
| France | 21.2 | United Kingdom | 4.5 |
| Germany | 20.9 | Germany | 2.0 |
| Portugal | 11.9 | Morocco | 1.4 |
| Turkey | 6.3 | France | 1.3 |
| Japan | 3.1 | Ireland | 1.1 |
| Finland | 2.3 | Italy | 1.0 |
| Others | 5.0 | Others | 4.0 |
| Total | 194.7 | Total | 43.8 |

Exports by species - 2004

| Logs | Sawn lumber | | |
|--------------|--------------|--------------|-------------|
| Ayous | 60.9 | Sapelli | 34.9 |
| Sapelli | 57.4 | Iroko | 5.9 |
| Aniegre | 24.1 | Aniegre | 0.7 |
| Iroko | 23.2 | Sipo | 0.7 |
| Sipo | 11.1 | Acajou | 0.5 |
| Doussie | 6.6 | Kossipo | 0.4 |
| Others | 6.4 | Others | 0.2 |
| Total | 194.7 | Total | 43.4 |

tion and export of forest products was also affected by economic and climatic factors. A wetter than usual rainy season hindered logging operations on a greater scale than in 2002, while the fall of the US dollar in the last quarter of 2003 led to reduced competitiveness of Central African wood in the franc zone.

Cautious optimism for 2005

A premature comeback was forecast for 2004, as even though the requisition of the forestry sector by the government and the necessary scrutiny of logging enterprises was completed in 2003 and three new, and important, permits had been issued to new concessionaries, the US dollar remained weak. The result is that, although forests sector output was able to pick up in 2004, it still remained well below potential capacity. The government of CAR, however, remains positive for 2005 and predicts a return to productivity levels seen in 2002, due to increased company activity. Despite this, however, political problems and a lack of foreign investment in the sector may well keep production below capacity for the near future.

Congo Brazzaville

Forest sector development boosts exports

Having recovered from the impact of the introduction of a hard-hitting taxation system in early 2003, the wood industry in the Republic of Congo grew significantly through 2004 and exports of logs increased to 844,000 m³. This is an 18.5 % increase on 2003 and was matched by a 7.2% increase in sawn lumber exports, which grew to nearly 143,000m³.

Exports of logs and sawn lumber have benefited from the opening of new concessions in Northern Congo and the activities in the region of Mayumbe, particularly in okoume extraction. At the same time, however, the production of sapele and sipo in the North of the country has been reduced in accordance with new management plans. As in Gabon, these new plans require companies to diversify their production and to reduce reliance on principal species.

Chinese imports of Congolese logs accounted for over half of total exports last

Congo Republic (Brazzaville)

000s m³ - source ATIBT

Exports by destination - 2004

| | Logs | Sawn lumber |
|--------------|--------------|--------------|
| China | 445.1 | 15.0 |
| Portugal | 99.5 | 7.9 |
| France | 73.7 | 8.7 |
| Spain | 46.1 | 20.7 |
| Cameroon | 38.6 | 11.6 |
| Italy | 38.5 | 7.4 |
| Switzerland | 37.8 | 3.8 |
| Germany | 18.6 | 10.8 |
| Turkey | 13.7 | 0.8 |
| Belgium | 6.5 | 7.5 |
| Greece | 4.4 | 0.1 |
| Algeria | 4.1 | 0.0 |
| Taiwan | 3.9 | 0.0 |
| UAE | 3.7 | 0.1 |
| South Africa | 2.9 | 0.0 |
| Others | 6.9 | 48.2 |
| Total | 844.0 | 142.6 |

Exports by species - 2004

| | Logs | Sawn lumber |
|---------------|--------------|--------------|
| Okoume | 416.1 | 0.5 |
| Sapelli | 221.2 | 91.1 |
| Sipo | 42.8 | 9.5 |
| Iroko | 39.6 | 9.1 |
| Bilinga | 22.0 | 0.7 |
| Bosse | 15.4 | 4.3 |
| Agba | 13.2 | 2.5 |
| Tiama | 11.1 | 1.8 |
| Longhi blanc | 8.2 | 0.2 |
| Wenge | 4.4 | 2.0 |
| Acajou | 3.1 | 2.1 |
| Afrormosia | 5.0 | 0.0 |
| Doussie rouge | 4.7 | 0.1 |
| Moabi | 4.2 | 0.3 |
| Aniegre | 3.9 | 0.4 |
| Padouk | 3.8 | 0.5 |
| Movingui | 4.2 | 0.0 |
| Dibetou | 2.1 | 1.7 |
| Bahia | 2.8 | 0.4 |
| Pao rose | 2.3 | 0.0 |
| Kossipo | 1.2 | 1.2 |
| Others | 12.7 | 14.2 |
| Total | 844.0 | 142.6 |

year. China also imported a significant proportion of Congo's sawn lumber exports in 2004 and the majority of these was accounted for by sapele. The majority of the remaining Congolese log and sawn lumber production was destined for European customers. Last year, Congo's production of veneers declined by a substantial 40% to under 9,000 m³. This is especially relevant for okoume veneer and is the result of problems with mills in Pointe Noire.

Congo Republic (Brazzaville) - 000s m³ - source ATIBT

| | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | % chg 03/04 |
|-------------|-------|-------|-------|-------|-------|-------|----------------|
| Logs | 211.4 | 293.8 | 396.1 | 640.5 | 712.3 | 844.0 | 18.5 |
| Sawn lumber | 61.9 | 63.5 | 94.7 | 127.4 | 133.0 | 142.6 | 7.2 |
| Veneer | 16.5 | 8.0 | 12.0 | 17.5 | 14.6 | 8.8 | -39.7 |

Africa

Ghana

Increased exports of further processed products

Timber exports from Ghana continue to account for about 6% of the GDP and 11% of export earnings. Exports of wood products for 2004 stood at a little over 455,000 m³, marking an increase of 2.4% on the previous year. Overall, Ghana's wood product exports were valued at around \$232 million in 2004 and were up by about 4.5% on 2003. The increase in exports is marginal and it seems unlikely, therefore, that it can be attributed to any specific and long-term developments. Wood product exports from Ghana since 2000 appear to have stabilised at around the 450,000 m³ mark. However, the product range continues to widen, with increasing value addition. In particular, Ghana is placing more secondary processed wood products, especially in laminates, onto the international market.

Sawn lumber exports from Ghana reached a volume of 210,000 m³ in 2004, a 2.3% decrease from the previous year. In addition, plywood and rotary veneers experienced substantial decrease in export volumes, down 9.3% and 20.2% respectively. For rotary veneers, there was increasing competition from other supply areas such as Gabon and Cameroon. Meanwhile, exports of Ghanaian plywood always tend to be volatile as shippers struggle to compete against larger Far Eastern and Brazilian manufacturers.

In contrast, however, last year saw strong growth in the value-added product sector, particularly for mouldings, furniture parts and flooring. Increases in exports of flooring may reflect increasing demand and the shift to the use of wood flooring in Ghana's traditional markets, such as the European Union.

Exports to Europe declining

The EU remains as Ghana's principal export market, accounting for about 52% and 56% of volume and value respectively of overall wood product exports last year. However, when compared to the previous year, these figures show decreases of 2.0% and 1.8% in volume and value respectively. The share of Ghana's exports for which the EU has accounted has seen a gradual decline from an average of 60% since the 1990's. Both the increased demand for documentation to show sustainable forest management in Europe and increasing demand from neighbouring African markets are cited as major contributing factors to this decline.

Ghana likes to pride itself in its good forest

practice. However, it has not as yet been able to attract investments into independent third party verification and this has delayed its ability to meet the growing market demand. A recent survey of mills in Ghana revealed that companies are very concerned by the added cost of certification, which is not reflected in the price of wood products being exported. A number of companies are beginning to participate in WWF Global Forest and Trade Network initiative with the hope that links with WWF Buyers Groups could result in price premiums for verified timber.

Political challenges

Meanwhile Ghana's national government has also faced a major political challenge to finalise issue of Timber Utilisation Contracts in the country. This process is designed to ensure that only the most efficient operators have access to Ghana's remaining forest resources, and to bring management of these resources on to a long term sustainable footing. But this process have proved extremely difficult, partly because the government has had to balance the immediate needs of rural communities dependent on the wood industry, with the longer term need to reduce timber production. It has also had to take into account the legal claims for compensation from existing operators likely to lose their licenses under the new system. These operators point to the significant investments they were required to make in rural infra-structure development in past years to gain their licenses.

Shifting the industry on to a sustainable footing and achieving recognition for this in international markets is likely to be one of the main challenges facing the Ghanaian timber industry in years to come.

Ghana's exports of wood products appear to have peaked at a total export earning of around \$220 to \$240 million. Any significant future changes may only result from increased exports of value-added products. But Ghana, like all other countries, faces mounting competition from China in markets for further processed products. Success in this business will increasingly be dependent on Ghana's ability to demonstrate that it can provide reliable and consistent supply of good quality products, and through development of long term relationships with distributors and manufacturers, particularly in the high value markets of Europe and North America. Recent reports from Ghana suggest there are some reasons for optimism, with a few suppliers now producing semi-finished components to very high standards.

China

Timber supply

In pursuit of certification

On the 1st January this year, China released its Sixth Forest Inventory Report (covering 1999-2003). It estimated China's forested area to be 175 million hectares, with the forest stocking volume at 12,456 million cubic metres. It also reported that forest coverage increased to 18.21% from 16.55% in 1998. China's forestry production policy is undergoing transformation and the focus has shifted from maximizing harvesting natural timber stands to furthering ecological preservation. During this process of change, plantations will replace natural forests as the major timber source in China.

Demand from European consumers for certified wood products is the primary driving force behind China's pursuit of forest certification and in response to this demand, it established the Forest Certification Division under the State Forestry Administration in 2001. Lack of market pressure led to a slow start, but last year, the situation changed, as greater numbers of European importers began requesting the use of certificated wood. China began to actively consider different schemes, including those advocated by the PEFC, FSC and SFI.

China will release its Draft Regulations on Forest Certification by the end of this year, but, as is so often the case, mutual recognition of other schemes will be the greatest hurdle. China is expected to incorporate FSC's principles and standards into its own scheme and, after strong promotion of FSC in the market, FSC certified forest in China reached 431,606 hectares in April this year. At the end of 2004, sixty-two wood product manufacturers had passed FSC Chain of Custody (CoC) certification.

Decreasing its reliance on imports?

In an attempt to reduce its reliance on imports, China's goal is to plant 13 million hectares of Fast-Growth-High-Yield (FGHY) forest by 2015. This would provide 133 million m³ of timber. However, it seems highly unlikely that China will ever be able to reach this ambitious target, as the country does not have anywhere near 13 million hectares available for planting forests or any other commodity for that matter. For comparison, 13 million hectares would account for about 60 percent of China's total corn planted area (22 million hectares). There are large tracts of desert in Western China, but they are not suitable for FGHY forests, as there is not enough water for irrigation, and irrigating forests is not the optimal use of China's limited water resources.



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In addition to the issue of land area, China would need to plant roughly one million hectares of FGHY annually from 2002 to 2015 to meet its target. During the 2002-2004 period, actual plantings fell far short of that goal and less than 100,000 hectares were planted annually. Furthermore China's large-scale FGHY plantations need to overcome considerable ecological concerns. The economy's favourable investment environment has attracted large amounts of foreign direct investment from multinationals for pulp and paper processing facilities and this has spawned pulp plantations in Southern China, especially in Yunnan, Hainan, and Guangxi Provinces. Early this year, China's state-run media alleged that a major Indonesian paper manufacturer illegally logged natural forests in order to plant eucalyptus forests. Several NGO's highlighted the story as an example of how, in their view, monocultural plantations damage ecological diversity and these conflicting interests are now forcing the Chinese government to balance FGHY forest expansion with environmental protection.

The net result of this, is that any decrease in wood imports will be marginal and will have little impact on those countries supplying hardwoods for high quality end-uses, such as furniture production. Wood produced from China's FGHY forests will find its way into the pulp and paper sector, as well as into plywood cores and laminated flooring substrates.

Border trade gives Russia the edge

As of January this year, Russia replaced Indonesia as the most important hardwood lumber supplier (by volume) to China and the growth of these exports is expected to continue into the foreseeable future. Russian hardwood imports manage to maintain their edge over other suppliers – notably the United States – by keeping costs down and this is helped by low road transportation charges and a system of preferential tax treatment. Despite the elimination of the “double rebate”, announced by the Chinese government in June last year, market sources indicate that it continues unabated and that border trade is still able to benefit from half duty and half VAT. According to local customs statistics, roughly 90% of Russia's logs and 70% of its lumber enter China through border trade. The remaining 30% of Russian lumber is exported by ship directly to Southern China, primarily to the Changjiang Delta and Pearl River Delta, which are at the heart of China's furniture manufacturing region.

Temperate hardwood review

Globalisation shapes world's temperate sawn hardwood market

The annual UNECE Sawn Hardwood Market Analysis for 2004 highlights the effects of globalisation trends during the year and suggests these are accelerating in 2005. Progressive liberalisation of the wood products trade, improved communications, and relatively low transport costs on certain routes, is enabling processors to be more geographically flexible in their investments and trading. Expansion of the European Union to 25 countries also facilitates contact and trade in hardwood products. Hardwood secondary processing has continued to chase cheap labour around the world. Despite volatility in the value of the US dollar and the strengthening of the euro, exchange rates may probably played a less crucial role in 2004 than in some recent years.

The report suggests that consumption, or at least secondary processing, has generally continued to shift from the original EU-15 countries towards Eastern Europe; and from the US to Asia. European hardwood forest resources are now beginning to play a wider role in the world marketplace as the emphasis on temperate hardwood species continues and as demand for European oak has been strong. In Europe, oak now represents 50% of all hardwood flooring. Within the UNECE region, oak has come back into fashion and has dominated consumption, although red oak from North America is faring less well, as prices peaked in late 2004 and have continued to fall sharply through the first two quarters of 2005 as a direct reflection of declining US domestic demand. The report suggests that apparent consumption of sawn hardwood in the UNECE re-

gion decreased overall by 3% in 2004 as compared with 2003, largely due to falling consumption by the United States furniture industry. Total sawn hardwood production in UNECE region is reported to have dropped by 3.6% to 44.1 million m³ in 2004, mainly due to a 10% decline in the US. The report suggests that European sawn lumber production actually increased by 5.7% in 2004, although this figure contradicts figures issued by the European Organisation of Sawmillers (EOS – see Hardwood Markets June 2005, page 11) which indicate that production remained broadly static. The UNECE report suggests that European sawn hardwood production increased in response to infrastructure investment in Eastern Europe and following increased harvests on both state and private forestland. The re-

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Sawn hardwood balance in the UNECE Region

000 m³ - Source: UNECE/FAO TIMBER Database

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005e |
|-----------------------|-------|-------|-------|-------|-------|-------|
| Europe | | | | | | |
| Production | 15736 | 15565 | 15162 | 15348 | 16219 | 16283 |
| Imports | 9048 | 8655 | 8286 | 8148 | 8118 | 8368 |
| Exports | 5730 | 5317 | 5291 | 5285 | 5148 | 5138 |
| Net trade | -3318 | -3338 | -2995 | -2862 | -2971 | -3230 |
| Apparent consumption | 19055 | 18903 | 18158 | 18211 | 19190 | 19513 |
| Of which EU-25 | | | | | | |
| Production | 10454 | 10254 | 9805 | 9734 | 10390 | 10534 |
| Imports | 8626 | 8253 | 7871 | 7658 | 7573 | 7741 |
| Exports | 4102 | 3845 | 3897 | 3860 | 3722 | 3781 |
| Net trade | -4524 | -4408 | -3975 | -3798 | -3851 | -3960 |
| Apparent consumption | 14979 | 14661 | 13779 | 13532 | 14241 | 14494 |
| CIS | | | | | | |
| Production | 4134 | 4153 | 3935 | 3648 | 3828 | 3908 |
| Imports | 220 | 193 | 117 | 135 | 137 | 142 |
| Exports | 609 | 687 | 766 | 865 | 986 | 973 |
| Net trade | 388 | 493 | 650 | 730 | 850 | 831 |
| Apparent consumption | 3745 | 3660 | 3285 | 2918 | 2979 | 3077 |
| North America | | | | | | |
| Production | 31015 | 28328 | 29461 | 26729 | 24016 | 24010 |
| Imports | 2864 | 2463 | 2842 | 2999 | 3544 | 3562 |
| Exports | 4395 | 4176 | 4270 | 4113 | 4382 | 4389 |
| Net trade | 1531 | 1713 | 1428 | 1114 | 838 | 827 |
| Apparent consumption | 29484 | 26615 | 28033 | 25615 | 23178 | 23183 |

Temperate hardwood review

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port notes that European sawn hardwood exports have fallen steadily since 2000, sliding further by 2.6% in 2004, as the increase in oak exports did not match the reduction in exports of beech.

Turkey largest European producer

Perhaps surprisingly, Turkey is identified by UNECE as the largest hardwood producer in Europe, producing 2.6 million m³ in 2004. With low sawn hardwood trade volumes,

Turkey's production is for the domestic market, and is based on lower grade hardwoods, poplar plantations and imported logs. France, the second largest producer in Europe, is estimated to have produced 2.16 million m³ in 2004, up around 3% on the previous year. UNECE data shows significant increases in hardwood sawn lumber production in Germany and Romania during 2004. But this data cannot be reconciled with EOS data indicating that German production fell slightly in 2004, while Romanian

production remained static.

UNECE figures indicate that total European exports of sawn hardwood have continued to fall steadily since 2000, with a further reduction of 2.6% in 2004 to 5.2 million m³. Non-EU countries accounted for almost 28% of all European exports in 2004. The largest exporter is Romania, with Germany, Latvia and France all close behind. German exports had their best year since 2000 and France had its worst export performance, in line with falling production.

Sawn hardwood production, exports and imports in the UNECE Region (000 m³)

| | 2000 | 2001 | 2002 | 2003 | 2004 | Change | |
|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | Volume | % |
| PRODUCTION | | | | | | | |
| Europe | 15736 | 15565 | 15162 | 15348 | 16219 | 871 | 5.7 |
| Of which: | | | | | | | |
| Turkey | 2410 | 2645 | 2564 | 2629 | 2590 | -39 | -1.5 |
| France | 2968 | 2804 | 2329 | 2099 | 2160 | 61 | 2.9 |
| Romania | 1319 | 1254 | 1432 | 1550 | 1780 | 230 | 14.8 |
| Germany | 1320 | 1242 | 1140 | 1071 | 1401 | 330 | 30.8 |
| Latvia | 580 | 645 | 848 | 868 | 1100 | 233 | 26.8 |
| Spain | 960 | 1055 | 843 | 920 | 1000 | 80 | 8.7 |
| EU-25 | 10454 | 10254 | 9805 | 9734 | 10390 | 656 | 6.7 |
| CIS | 4134 | 4153 | 3935 | 3648 | 3828 | 180 | 4.9 |
| Of which: | | | | | | | |
| Russian Federation | 2540 | 2540 | 2309 | 2419 | 2600 | 181 | 7.5 |
| Ukraine | 957 | 898 | 877 | 909 | 909 | 0 | 0.0 |
| Belarus | 597 | 679 | 698 | 239 | 239 | 0 | 0.0 |
| North America | 31015 | 28328 | 29461 | 26729 | 24016 | -2713 | -10.2 |
| Canada | 1083 | 1094 | 1731 | 1760 | 1792 | 32 | 1.8 |
| United States | 29932 | 27234 | 27730 | 24969 | 22224 | -2745 | -11.0 |
| EXPORTS | | | | | | | |
| Europe | 5730 | 5317 | 5291 | 5285 | 5148 | -138 | -2.6 |
| Of which: | | | | | | | |
| Romania | 646 | 498 | 603 | 608 | 754 | 146 | 24.0 |
| Germany | 616 | 587 | 611 | 593 | 644 | 51 | 8.6 |
| Latvia | 442 | 494 | 568 | 626 | 555 | -72 | -11.5 |
| France | 661 | 580 | 593 | 528 | 511 | -17 | -3.2 |
| Croatia | 529 | 458 | 456 | 508 | 350 | -158 | -31.1 |
| Lithuania | 204 | 229 | 288 | 335 | 314 | -21 | -6.4 |
| EU-25 | 4102 | 3845 | 3897 | 3860 | 3722 | -139 | -3.6 |
| CIS | 609 | 687 | 766 | 865 | 986 | 121 | 14.0 |
| Of which | | | | | | | |
| Ukraine | 92 | 204 | 251 | 355 | 462 | 107 | 30.0 |
| Russian Federation | 391 | 375 | 420 | 388 | 413 | 25 | 6.4 |
| Belarus | 112 | 87 | 64 | 58 | 58 | 0 | 0.0 |
| North America | 4395 | 4176 | 4270 | 4113 | 4382 | 269 | 6.5 |
| Canada | 1445 | 1293 | 1392 | 1374 | 1369 | -5 | -0.4 |
| United States | 2950 | 2883 | 2878 | 2739 | 3013 | 274 | 10.0 |
| IMPORTS | | | | | | | |
| Europe | 9048 | 8655 | 8286 | 8148 | 8118 | -29 | -0.4 |
| Of which: | | | | | | | |
| Italy | 2076 | 1837 | 1918 | 1724 | 1565 | -158 | -9.2 |
| Spain | 1124 | 1111 | 1040 | 1047 | 1067 | 20 | 1.9 |
| United Kingdom | 655 | 699 | 680 | 770 | 776 | 6 | 0.8 |
| Germany | 822 | 711 | 706 | 652 | 627 | -25 | -3.8 |
| Netherlands | 748 | 625 | 567 | 616 | 616 | 0 | 0.0 |
| France | 659 | 663 | 540 | 591 | 602 | 11 | 1.8 |
| EU-25 | 8626 | 8253 | 7871 | 7658 | 7573 | -86 | -1.1 |
| CIS | 220 | 193 | 117 | 135 | 137 | 1 | 1.1 |
| Of which | | | | | | | |
| Republic of Moldova | 53 | 53 | 53 | 53 | 53 | 0 | 0.0 |
| Ukraine | 37 | 34 | 14 | 21 | 29 | 8 | 39.5 |
| Kazakhstan | 79 | 79 | 19 | 13 | 13 | 0 | 0.0 |
| North America | 2864 | 2463 | 2842 | 2999 | 3544 | 545 | 18.2 |
| Canada | 1182 | 1038 | 1099 | 1126 | 1197 | 71 | 6.3 |
| United States | 1682 | 1425 | 1743 | 1873 | 2347 | 474 | 25.3 |

European import slide levels off

UNECE data indicates that European sawn hardwood imports have also declined since 2000, although this trend has levelled off over the last two years. The UNECE report notes that hardwood trade in 2000 was exceptionally high following the December 1999 windstorms in Europe which felled the equivalent of a year's harvest in two days, much of it high value hardwoods. The years since those storms, which resulted in 140 to 150 million m³ of damaged timber in France, have seen a continuing downward trend in sawn beech prices, aggravated by several other factors. Europe's furniture industry, which was a high consumer of beech, is suffering from rising imports of Asian furniture. Sawmillers have also lost much of their recently acquired sawn beech market in China, which now prefers to buy and process logs. Fashion cycles have not aided the beech market, as tropical and darker temperate species have made a degree of comeback. UNECE figures suggest that total apparent consumption of rough sawn hardwood in all of Europe remained steady between 2000 and 2003, but increased slightly in 2004. The EU-25, on the other hand, has seen a gradually falling trend (albeit rising in 2004) due to the transfer of processing eastwards and as imports of semi-finished and component products into the EU have increased. One of the key market drivers in Europe has been hardwood flooring, which continued to grow steadily in 2004.

American production decreasing, while exports and imports rising

The US accounts for 53% of UNECE region sawn hardwood production. Following the peak of 31 million m³ in 2000, total sawn hardwood production in Canada and the US averaged 29.6 million m³ from 2000 to 2002, but fell 9.2% in 2003 and a further 10.2% in 2004. Since Canada accounted for only 7.5%, much of which is based on logs and green or unsorted sawnwood from the US, the main production fall has been from the US.

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Temperate hardwood review

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Exports of US sawn hardwoods are estimated to have risen by 4.8% in 2003 and by 10% in 2004, with China providing significant growth for both domestic consumption and exports of furniture. China's growing domestic economy, and government policy of allowing home ownership, have stimulated pent up demand, especially around major cities, for hardwood furniture, flooring and internal joinery, for which American hardwood species are suitable and increasingly preferred. The forthcoming Olympic Games in Beijing in 2008 are adding to this pressure. There are currently about 11,000 wood processing factories in southern China, many of which employ thousands of workers. China increased US hardwood imports by 39% to 419,431 m³ in 2004.

Meanwhile, the US policy to open trade with Vietnam is also affecting the sawn hardwood industry. Vietnam's wood processing manufacturing capabilities have been developed, in part assisted by investors from Taiwan. In 2004, Vietnam increased US hardwood imports by 95% to 49,799 m³ to supply its exploding furniture manufacturing capacity.

Rapid increase in US imports

US sawn hardwood imports rose quite noticeably in the last four years and by 25% in 2004. The major supplier was Canada, with tropical hardwoods from South America very significant, and with Germany emerging as a supplier of beech.

A major concern of the US hardwood industry has been the recent rapid rise of furniture imports into the US, affecting their domestic market balance. Reduced demand for high grade materials for furniture alters the economics for sawmills. They are producing increasing proportions of lower-grade and lower-value packaging and flooring material as log quality is reduced. But to remain profitable, sawmillers need to recover most costs on higher grade materials for joinery and furniture specifications.

CIS production continues to grow

The UNECE report also indicates that production of sawn hardwood in the CIS reached 3.8 million m³ in 2004, up 5% on 2003. Despite the increase, the CIS is still only a relatively small player in the region's sawn hardwood trade. Total CIS production accounts for less than 8% of production for the whole UNECE region. And around 75% of this production is used domestically. Imports of sawn hardwood into the CIS also appear to be insignificant and are often tropical for specific applications. Nevertheless, CIS is clearly having an important regional impact on the hardwood trade in East Asia, as Russia has emerged as the largest hardwood supplier to China (mainly logs).

China begins to control US market

The start of 2005 has already confirmed some of the trends that emerged in 2004. For example, imports of hardwood logs and sawn lumber by China are already showing

signs of increasing, based on growing domestic demand and re-export of furniture and joinery products. Chinese import of US sawn hardwood was up a further 12% in volume in the first quarter. The current market is giving rise to uneasiness in some sectors. In the US construction sector, kitchen cabinet producers and flooring manufacturers were buoyant in 2004 although flooring production ended up at over-capacity, with commensurate falls in prices and profits reported by the 2005. This was partly due to a sudden rise in flooring imports (up 37% in 2004), which may signal another warning from Asia to American markets.

The reality of reduced furniture manufacturing in the US, and also in western Europe, is now regarded as a permanent element in the supply and demand equation. In 2004, according to press reports, 14,500 furniture factory workers lost their jobs when more than 50 US plants closed.

Cautious optimism for 2005

The UNECE Timber Committee forecast that production throughout the region may remain static during 2005, while apparent consumption may rise fractionally by 0.5%. However, this will depend on the current growth level of 2.2% in the construction industry (forecast at 2.1% in 2005) in Europe and housing starts in the US being maintained. The forecast may also depend on US production, which in turn will depend on fewer furniture factory losses and the continued performance of US exports.

EU nation 1st quarter 2005 import trade commentary (see data pages 14-15)

Netherlands

Dutch import data for the first quarter of 2005 bears the hallmarks of a weak and declining market, confirming anecdotal reports of very slow demand this year. Imports of tropical hardwood logs continued to decline, while tropical rough sawn lumber imports maintained the low levels of the previous year. Imports of rough sawn temperate hardwoods were also running at very low levels. There was a slight increase in imports of "planed, sanded and finger-jointed" tropical wood to offset some of the decline in rough sawn lumber imports. However imports of most other secondary products were also weak. Slow consumer consumption is indicated by a significant decline in imports of finished furniture. But, as elsewhere, China continued to make inroads into this section of the market.

Belgium

The short time span makes it difficult to detect any consistent trend in the Belgium hardwood market during the first quarter of 2005. Analysis of temperate hardwood log import data is also obscured by high volumes of low

grade log imports from France for panel and paper manufacture. Imports of tropical and oak sawn lumber remained static on the previous year during the reporting period. Imports of beech sawn lumber were down. However there was a rise in imports of "other" high value hardwood species. Belgium's imports of sawn lumber from Brazil and Cameroon were up during the first quarter, but these gains were offset by a fall in imports from Malaysia and USA. There seems to have been a big switch from imports of hardwood plywood in favour of softwood plywood during the first quarter, notably from Brazil. Belgium's imports of finished wood furniture remained stable on the previous year.

Ireland

Ireland's imports of tropical sawn lumber were relatively strong in the first quarter of 2005, particularly from Cameroon which now supplies significant volumes of sapele to this market. As in the UK, imports of oak sawn lumber were fairly strong during the reporting period, although Ireland remains a small market overall for this product. Ireland is im-

porting more hardwood mouldings, parquet panels, finished furniture and components. This trend implies increased pressure on domestic manufacturers. China stands out as a key supplier of all these products. China has also emerged as an important supplier of hardwood plywood to Ireland, taking market share from Brazil this year.

Sweden

Swedish mills import large quantities of low value birch logs from Russia and the Baltic States. This year there are signs of significant shift away from Latvian and Estonian supplies in favour of Russia. Sweden's large flooring manufacturing sector is a significant importer of high value hardwood lumber. In the first quarter of 2005, imports of tropical and oak sawn lumber were quite strong, imports of sawn beech were stable, while imports of "other" sawn hardwoods were marginally weaker. With a large domestic wood industry, Sweden is not a big importer of secondary products. Imports of wood furniture were down in the opening quarter, with China taking share from Poland.

It is summer time in Europe and many traders are on vacation. Therefore the August edition is devoted to a review of trade statistics with a focus on the tropics. Here are some highlights.

Tropical hardwood review

Drawing on ITTO data and other sources, our overview of the international tropical hardwood trade during 2004 suggests:

■ Overall, tropical hardwood log production amongst ITTO members fell slightly from roughly 135 million m³ in 2003 to 134 million m³ in 2004. While log production in Africa and Southeast Asia was down by 9% and 6% respectively in 2004, this was offset by a significant increase in log production in Brazil. Overall trade in tropical hardwood logs remains in continual decline, with further emphasis on domestic processing in Southeast Asian and African supplier countries. **Pages 1, 2, 3**

■ Overall tropical sawn lumber production is estimated to have grown to around 40 million m³ in 2004. The jump in production is mainly accounted for by Brazil in line with revised estimates for log production and sawn lumber exports. There was also a significant increase in sawn lumber production in Malaysia last year, which rose to 5.6 million m³ from 4.6 million m³ in 2003. **Page 4**

■ Production of hardwood plywood amongst ITTO's producer countries rose to 13.6 million m³ in 2004, after having fallen to around 13 million m³ in the previous year. In the Asia-Pacific region, production fell in Indonesia, while Malaysian production increased by 11% to around 4.8 million m³. Hardwood plywood production is estimated to have increased in Brazil - in line with overall increased production of forest products - and in both Colombia and Ecuador. African production of plywood remained almost unchanged. **Page 5**

■ Production of tropical veneer in ITTO producing countries reached a volume of 2.3 million m³ in 2004, down slightly on the previous year. Malaysia, the world's largest tropical hardwood veneer producer, stepped up production in 2004 by 26% to around 679,000 m³. Tropical veneer production in

Brazil and the other Latin American producing countries is estimated by ITTO to have remained unchanged in 2004, while in Africa a significant decrease was seen in production by Ivory Coast, where political problems consistently dog the forest products sector. Meanwhile in Gabon, veneer production rose from 110,000 m³ in 2003 to 140,000 m³ in 2004, reflecting increasing investment in the countries wood processing sector. **Page 6**

Temperate hardwood review

The annual UNECE Sawn Hardwood Market Analysis for 2004 highlights the effects of globalisation trends during the year and suggests these are accelerating in 2005. Progressive liberalisation of the wood products trade, improved communications, and low transport costs on certain routes, is enabling processors to be more geographically flexible in their investments and trading. Expansion of the EU to 25 countries also facilitates contact and trade in hardwood products. Hardwood secondary processing has continued to chase cheap labour around the world. Despite volatility in the value of the US dollar and the strengthening of the euro, exchange rates played a less crucial role in 2004 than in recent years. **Pages 10, 11, 12**

Gabon

Log exports from Gabon continue to fall by around 10-15% per year and in 2004, exports fell by 11.7% to a volume of 1.5 million m³. One reason is a new obligation on concessionaires to introduce sustainable management plans which, amongst other things, require a reduction in exports of the principal species and development of domestic capacity, particularly for okoume veneer and sawn lumber production. **Page 7**

Cameroon

Over the last five years, the timber sector in Cameroon has turned around completely as the number of species banned for export has progressively increased. The ban on log exports has helped to boost the domestic processing industry, but log supply issues have not allowed for an increase in sawn lumber production and exports. **Page 8**

Ghana

Timber exports from Ghana continue to account for about 6% of the GDP and 11% of export earnings. Exports of wood products for 2004 stood at a little over 455,000 m³, marking an increase of 2.4% on the previous year. Overall, Ghana's wood product exports were valued at around \$232 million in 2004 and were up by about 4.5% on 2003. Meanwhile Ghana's national government faces a major political challenge to finalise issue of Timber Utilisation Contracts in the country with the objective of bringing the industry on to a long term sustainable footing. **Page 10**

Congo-Brazzaville

Having recovered from the impact of the introduction of a hard-hitting taxation system in early 2003, the wood industry in the Republic of Congo grew significantly through 2004 and exports of logs increased to 844,000 m³. This is an 18.5% increase on 2003 and was matched by a 7.2% increase in sawn lumber exports, which grew to nearly 143,000 m³. **Page 9**

Central African Republic

While 2003 saw a 32% drop in the volume of exports of logs from CAR, down from 342,732m³ in 2002 to 231,758m³, the rate of decrease in exports slowed to 16% last year. Overall, 2004 exports of logs from CAR reached a volume of around 195,000 m³, while sawn lumber exports fell 12% to a volume of 44,000m³. **Page 9**

China

China's forestry production policy is undergoing transformation and the focus has shifted from maximizing harvesting natural timber stands to furthering ecological preservation. During this process of change, plantations will replace natural forests as the major timber source in China. However supply from plantations is very unlikely to have any significant impact on demand for imported hardwoods. **Pages 10,11**

For our tropical hardwood and temperate hardwood review we are indebted to ATIBT, ITTO and the UNECE Timber Committee for large quantities of trade data and for their perceptive analysis.